

# Comune di Gargallo

## BILANCIO DI PREVISIONE (Anno 2021-2023) RIEPILOGO GENERALE DELLE SPESE PER MISSIONI

Allegato n.9 - Bilancio di previsione

TITOLO	DENOMINAZIONE	RESIDUI PRESUNTI AL TERMINE DELL'ESERCIZIO PRECEDENTE QUELLO CUI SI RIFERISCE IL BILANCIO		PREVISIONI DEFINITIVE DELL'ANNO PRECEDENTE QUELLO CUI SI RIFERISCE IL BILANCIO	PREVISIONI	PREVISIONI	PREVISIONI
					ANNO 2021	DELL'ANNO 2022	DELL'ANNO 2023
<i>DISAVANZO DI AMMINISTRAZIONE</i>				0,00	0,00	0,00	0,00
<i>DISAVANZO DERIVANTE DA DEBITO AUTORIZZATO E NON CONTRATTO</i>				0,00	0,00	0,00	0,00
TOTALE MISSIONE 01	Servizi istituzionali, generali e di gestione	181.657,29	previsione di competenza	478.347,98	510.454,35	393.255,74	409.766,23
			<i>di cui gia' impegnato</i>		0,00	0,00	0,00
			<i>di cui fondo pluriennale vincolato</i>	(0,00)	0,00	(0,00)	(0,00)
			previsione di cassa	666.518,86	678.523,14		
TOTALE MISSIONE 02	Giustizia	0,00	previsione di competenza	0,00	0,00	0,00	0,00
			<i>di cui gia' impegnato</i>		0,00	0,00	0,00
			<i>di cui fondo pluriennale vincolato</i>	(0,00)	0,00	(0,00)	(0,00)
			previsione di cassa	0,00	0,00		
TOTALE MISSIONE 03	Ordine pubblico e sicurezza	615,47	previsione di competenza	38.705,00	37.000,00	37.000,00	37.800,00
			<i>di cui gia' impegnato</i>		0,00	0,00	0,00
			<i>di cui fondo pluriennale vincolato</i>	(0,00)	0,00	(0,00)	(0,00)
			previsione di cassa	38.948,22	37.000,01		
TOTALE MISSIONE 04	Istruzione e diritto allo studio	89.216,08	previsione di competenza	161.400,00	169.400,00	115.000,00	115.000,00
			<i>di cui gia' impegnato</i>		0,00	0,00	0,00
			<i>di cui fondo pluriennale vincolato</i>	(0,00)	0,00	(0,00)	(0,00)
			previsione di cassa	201.081,07	258.616,08		
TOTALE MISSIONE 05	Tutela e valorizzazione dei beni e delle attività culturali	233,76	previsione di competenza	1.950,00	1.100,00	1.400,00	1.400,00
			<i>di cui gia' impegnato</i>		0,00	0,00	0,00
			<i>di cui fondo pluriennale vincolato</i>	(0,00)	0,00	(0,00)	(0,00)
			previsione di cassa	2.067,26	1.333,76		

Report: Sales Performance									
Period: Q1 2024									
Region		Product Line		Sales Volume		Revenue		Profit	
Country	City	Category	Sub-Category	Units Sold	Value (\$)	Revenue (\$)	Cost (\$)	Profit (\$)	Margin (%)
North America	USA	Electronics	Smartphones	1200	12000	12000	6000	6000	50%
			Laptops	800	8000	8000	4000	4000	50%
			Tablets	400	4000	4000	2000	2000	50%
North America	Canada	Electronics	Smartphones	600	6000	6000	3000	3000	50%
			Laptops	400	4000	4000	2000	2000	50%
			Tablets	200	2000	2000	1000	1000	50%
Europe	UK	Electronics	Smartphones	900	9000	9000	4500	4500	50%
			Laptops	600	6000	6000	3000	3000	50%
			Tablets	300	3000	3000	1500	1500	50%
Europe	Germany	Electronics	Smartphones	700	7000	7000	3500	3500	50%
			Laptops	500	5000	5000	2500	2500	50%
			Tablets	250	2500	2500	1250	1250	50%
Asia	Japan	Electronics	Smartphones	1500	15000	15000	7500	7500	50%
			Laptops	1000	10000	10000	5000	5000	50%
			Tablets	500	5000	5000	2500	2500	50%
Asia	China	Electronics	Smartphones	2000	20000	20000	10000	10000	50%
			Laptops	1200	12000	12000	6000	6000	50%
			Tablets	600	6000	6000	3000	3000	50%
South America	Brazil	Electronics	Smartphones	1100	11000	11000	5500	5500	50%
			Laptops	700	7000	7000	3500	3500	50%
			Tablets	350	3500	3500	1750	1750	50%
South America	Mexico	Electronics	Smartphones	800	8000	8000	4000	4000	50%
			Laptops	500	5000	5000	2500	2500	50%
			Tablets	250	2500	2500	1250	1250	50%
Grand Total				12000	120000	120000	60000	60000	50%

Report: Sales Performance									
Period: Q1 2024									
Region		Product Line		Sales Volume		Revenue		Profit	
Region	Product Line	Units Sold	Revenue	Profit	Units Sold	Revenue	Profit	Units Sold	Revenue
North America	Electronics	1200	\$120,000	\$24,000	1500	\$150,000	\$30,000	1800	\$180,000
	Software	800	\$80,000	\$16,000	1000	\$100,000	\$20,000	1200	\$120,000
	Services	500	\$50,000	\$10,000	600	\$60,000	\$12,000	700	\$70,000
Europe	Electronics	900	\$90,000	\$18,000	1100	\$110,000	\$22,000	1300	\$130,000
	Software	600	\$60,000	\$12,000	750	\$75,000	\$15,000	900	\$90,000
	Services	400	\$40,000	\$8,000	500	\$50,000	\$10,000	600	\$60,000
Asia	Electronics	1100	\$110,000	\$22,000	1300	\$130,000	\$26,000	1500	\$150,000
	Software	700	\$70,000	\$14,000	850	\$85,000	\$17,000	1000	\$100,000
	Services	300	\$30,000	\$6,000	400	\$40,000	\$8,000	500	\$50,000
South America	Electronics	700	\$70,000	\$14,000	850	\$85,000	\$17,000	1000	\$100,000
	Software	450	\$45,000	\$9,000	550	\$55,000	\$11,000	650	\$65,000
	Services	250	\$25,000	\$5,000	300	\$30,000	\$6,000	350	\$35,000
Africa	Electronics	500	\$50,000	\$10,000	600	\$60,000	\$12,000	700	\$70,000
	Software	300	\$30,000	\$6,000	350	\$35,000	\$7,000	400	\$40,000
	Services	150	\$15,000	\$3,000	180	\$18,000	\$3,600	200	\$20,000
Oceania	Electronics	600	\$60,000	\$12,000	700	\$70,000	\$14,000	800	\$80,000
	Software	350	\$35,000	\$7,000	400	\$40,000	\$8,000	450	\$45,000
	Services	200	\$20,000	\$4,000	250	\$25,000	\$5,000	300	\$30,000
Grand Total		10000	\$1,000,000	\$200,000	12000	\$1,200,000	\$240,000	14000	\$1,400,000
Report generated on 2024-03-15 10:30:15 UTC									

Report: Sales Performance									
Period: Q1 2024									
Region	Product Line	Category	Q1 Sales			Q1 Profit			Notes
			Units	Revenue	Profit	Units	Revenue	Profit	
North America	Electronics	Smartphones	1200	\$120,000	\$24,000	1150	\$115,000	\$23,000	Stable demand
		Laptops	800	\$80,000	\$16,000	780	\$78,000	\$15,600	Good performance
		Tablets	500	\$50,000	\$10,000	480	\$48,000	\$9,600	Minor decline
Europe	Electronics	Smartphones	900	\$90,000	\$18,000	880	\$88,000	\$17,600	Consistent
		Laptops	600	\$60,000	\$12,000	580	\$58,000	\$11,600	Steady growth
		Tablets	300	\$30,000	\$6,000	290	\$29,000	\$5,800	Stable
Asia	Electronics	Smartphones	1500	\$150,000	\$30,000	1450	\$145,000	\$29,000	High volume
		Laptops	1000	\$100,000	\$20,000	980	\$98,000	\$19,600	Strong demand
		Tablets	600	\$60,000	\$12,000	580	\$58,000	\$11,600	Good
South America	Electronics	Smartphones	700	\$70,000	\$14,000	680	\$68,000	\$13,600	Growing
		Laptops	400	\$40,000	\$8,000	380	\$38,000	\$7,600	Steady
		Tablets	200	\$20,000	\$4,000	190	\$19,000	\$3,800	Stable
Africa	Electronics	Smartphones	400	\$40,000	\$8,000	380	\$38,000	\$7,600	Emerging
		Laptops	200	\$20,000	\$4,000	190	\$19,000	\$3,800	Steady
		Tablets	100	\$10,000	\$2,000	95	\$9,500	\$1,900	Stable
Grand Total			6700	\$670,000	\$134,000	6480	\$648,000	\$130,000	

Financial Statement									
Period: 2023-01-01 to 2023-12-31									
Item		Description		Amount		Unit		Status	
Category		Sub-category		Value		Type		Date	
Revenue		Sales		1000000		USD		2023-01-01	
Revenue		Services		500000		USD		2023-01-01	
Revenue		Licensing		250000		USD		2023-01-01	
Revenue		Support		150000		USD		2023-01-01	
Revenue		Training		100000		USD		2023-01-01	
Revenue		Consulting		50000		USD		2023-01-01	
Revenue		Partnership		20000		USD		2023-01-01	
Revenue		Other		10000		USD		2023-01-01	
Revenue		Total		1000000		USD		2023-01-01	
Expenses		Salaries		300000		USD		2023-01-01	
Expenses		Benefits		100000		USD		2023-01-01	
Expenses		Rent		50000		USD		2023-01-01	
Expenses		Utilities		20000		USD		2023-01-01	
Expenses		Travel		10000		USD		2023-01-01	
Expenses		Marketing		50000		USD		2023-01-01	
Expenses		Research		30000		USD		2023-01-01	
Expenses		Development		150000		USD		2023-01-01	
Expenses		Other		10000		USD		2023-01-01	
Expenses		Total		670000		USD		2023-01-01	
Profit		Net Profit		330000		USD		2023-01-01	
Profit		Gross Profit		630000		USD		2023-01-01	
Profit		Operating Profit		330000		USD		2023-01-01	
Profit		Pre-tax Profit		330000		USD		2023-01-01	
Profit		After-tax Profit		330000		USD		2023-01-01	
Profit		Total Profit		330000		USD		2023-01-01	
Profit		Total Profit		330000		USD		2023-01-01	
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